

Case Study: Diplomatic Facility Security and Training Assessment

Geographic Location: Central Asia

Industry Sector: Government

Client Type: Confidential

Background Information

Rauch Security was appointed by the Client to facilitate and manage consulting services for assessment of current project plans and for the development of budget/plan for the build out of the projects security (technical/physical) and training considerations.

Issues and Challenges

Primary challenges associated with the project was access to quality information which included as built drawings as well as determining which Government entities would be involved at which stages of the project.

Secondary issues involved identification of quality non-U.S. product and service providers that would be acceptable to the Client, as many of the proposed solutions had the potential of violating The International Traffic in Arms Regulations (**ITAR**) which is a set of United States Government regulations on the export and import of defense- related articles and services.

Solutions and Recommendations

- Assemble a small elite team with the required expertise to provide an overall assessment. Team should include local resource
- Identify and provide a series of recommendations for corrective measures needed to rectify any deficiencies noted
- Provide all necessary guidance to assist in the determination of an optimum solution balancing sophistication, ease of use and cost
- Submit recommendations in a prioritized list, with the most urgent needs and simplest (least costly) solutions clearly separated from less urgent and costlier items
- Assist throughout the entire process of selecting and implementing the security system
- Assist in equipment and vendor evaluation and selection
- Inspection, evaluation and reporting during the installation process
- System testing, commissioning and acceptance
- Create customized security policies and procedures
- Creation and presentation of a customized training program



Risk Factors and Assessment

Inability to utilize local vendors on a portion of the project could have significant negative impact on the project.

While corruption plays a major part in most developing countries, the Client in this case was very concerned that the project be a transparent process as they were participating in the Millennium Challenge and hoping for associated funding for other projects.

Project Successes

Rauch oversaw the identification and management of a multi-disciplined and multicultural project team of professionals in order to deliver on the Client's expectations. As a result of the successful completion of the project, Rauch Security was awarded additional projects by the client.